



You are looking for a job? We are looking for you.

Shape your future at ifm!

We are the Indian subsidiary of ifm electronic GmbH, Germany. One of the **MOST INNOVATIVE and CUSTOMER ORIENTED** multinational company engaged in application engineering, marketing and sales of Industrial Sensors as well as automation products.

For our fast growing customer base and applications, we require:-

PRODUCT SALES MANAGER

Location: Pune

A person must be a Graduate in Mechanical/Electronic/Electrical/Instrumentation Engineering having experience of minimum 10 years in following field. Should have:

- Excellent technical understanding and application know-how
- Expert on a technical level for the product under direct responsibility and know competitive products and technologies also very well
- Able to give technical support to colleagues as well customers as and when needed.
- Maintain and expand own knowledge level by exploring the market and be in regular touch with global PSM and development
- Responsible for enabling the organization to achieve growth targets to product groups under own responsibility
- Responsible for all products in the responsibility with special focus on complex products / products in focus.
- Responsible for the product launch process in the country
- Work closely with the Product Management Team (local and corporate)
- Responsible to give functional support to other colleagues to enable them to start the sales process
- To be able to do detailed market analysis of competitors products (competitors, type nos, features, market potentials, market shares approximately, market prices in the country).
- Good English level (min. C1/European reference or similar)

Excellent Salary package as well as other perks will be offered for right candidates, who aspire to grow with us.

Please send **resume** along with **recent photograph** to –

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Apply now - we look forward to seeing you!

ifm – close to you!